

Delivering Enterprise-Grade Infrastructure at Pace: The Gearset Story



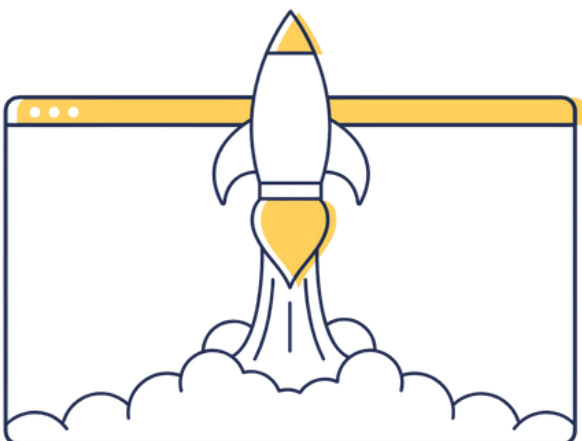
About Gearset

Gearset, a rapidly growing software company based in Cambridge, partnered with Switchshop to implement an advanced enterprise-grade network infrastructure solution. This collaboration showcases how the right partnership can deliver exceptional results in challenging timeframes.

HPE aruba networking

The Solution

After detailed consultation sessions, Switchshop designed a comprehensive network architecture to enhance Gearset's digital capabilities. The solution features a layer 3 Aruba OS-CX switch and powerful FortiGate at the edge, all unified through Central management. The implementation of Fortinet firewalls created a robust and scalable system ready for future growth.



Strategic Infrastructure Enhancement

Gearset sought to implement a cutting-edge network infrastructure that would align with their ambitious growth plans. With a focus on innovation and efficiency, the company wanted to ensure their infrastructure would support their expanding team while maintaining peak performance.

Swift and Seamless Implementation

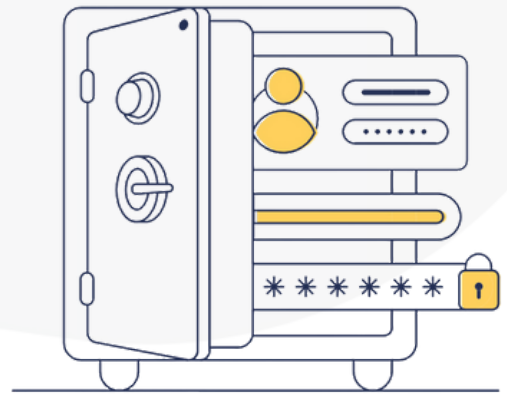
The project demonstrated exceptional efficiency in delivery:

- Initial consultation: September 2nd
- Final implementation: September 28th
- Zero business hour disruption
- Comprehensive staff training

The deployment was executed through carefully planned phases, including on-site configuration, enablement training, and thorough testing, all while maintaining business continuity.

Project Leadership Perspective

Ross Brown, Account Director at Switchshop: *"I was confident from our first conversation with Gearset that we could provide a service and solution that would exceed the expectations. This was a real team effort to ensure all required resource and infrastructure was in place at the right time to meet the tight project deadlines. The two-way open and honest dialogue ensured that we were always committing to a schedule we knew was possible."*



Client Success Story

Nathan Goodfellow, Gearset's IT Manager shares: *"At Gearset, we prioritise driving efficiency through the regular implementation of time-boxed projects. With the invaluable assistance of Switchshop, we were able to swiftly architect and develop a system that met our rigorous standards of high performance and redundancy, whilst leveraging the latest technology. They also assisted with out of hours installation to ensure no disruption during business hours."*

Switchshop are consummate professionals, who I've previously had the pleasure of collaborating with in the public sector. I can attest first-hand to their adaptability and resourcefulness when it comes to getting these big projects off the ground. We eagerly anticipate future collaborations with Switchshop on other infrastructure-related projects."

Results and Impact

The transformation has equipped Gearset with a powerful new infrastructure that delivers exceptional performance through centralised management controls. Their enterprise-grade system provides seamless scalability to support future growth while maintaining state-of-the-art security features. Most impressively, the entire implementation was achieved with zero disruption to business operations, demonstrating the effectiveness of careful planning and expert execution.

Looking Forward

With their new infrastructure in place, Gearset is well-positioned for continued business expansion. The scalable solution provides a solid foundation for future growth, backed by ongoing support from Switchshop's technical team.

To learn more about how Switchshop can collaborate with your organisation and leading technology providers, contact us today.